

Growers
OF Good™



from American Orchards

TO YOUR SCHOOL

2020-2021

Del Monte 2020-2021 K12 Products

1) 72/4.0 oz Fruit Cup® Snacks

6 Buy-American Compliant Flavor Options



Diced Peaches



Diced Pears



California Mixed Fruit



**Peaches w/
Strawberry
Banana Flavor**



**Cherry
Mixed Fruit**



Mixed Fruit

2) Buy-American Compliant #10 Fruit

Peaches, Pears, Mixed Fruit, Fruit Cocktail, Pineapple

- Available in 100% Juice or Extra Light Syrup

What's New with Fruit Cups?

New Cup Size

4.0 oz cups in juice offer a full ½ cup serving

Reduced commodity usage versus competition

Larger Case

Lower distributor charge per cup for handling

72-count in line with competition

100% Domestic Juice

Growing demand for 100% Juice vs ELS

Pear Juice blend utilizes plant by-product for sustainability

Expanded Commodity Processing

All SKUs available with commodity processing

New states added for bidding

More Flavor Options

6 total fruit options increases menu variety

Added flavors are based on top retail products

Del Monte K12 Fruit Cups 2020-2021

Commodity Processing Available on All Items

NEW PRODUCTS for SY2020-2021	DEL MONTE CODE	GTIN CASE UPC	PACK SIZE
Diced Pears in 100% Juice Cup	2005010	10024000250101	72/4oz
Diced Peaches in 100% Juice Cup	2005012	10024000250125	72/4oz
Diced Peach w/ Strwbry Banana flavor in 100% Juice Cup	2005014	10024000250149	72/4oz
California Mixed Fruit in 100% Juice Cup (pear-peach)	2005016	10024000250163	72/4oz
Cherry Mixed Fruit in 100% Juice Cup	2005017	10024000250170	72/4oz
Mixed Fruit in 100% Juice Cup	2005011	10024000250118	72/4oz



½ Cup Equivalent Serving · Buy American Compliant · Made with 100% Domestic Juice

No HFCS · NON-GMO · No Artificial Flavors or Colors · BPA Free Packaging · Shelf Stable

Del Monte Bulk Fruit Lineup



DICED AND SLICED PEACHES

ELS and 100% Juice

DICED AND SLICED PEARS

ELS and 100% Juice

FRUIT COCKTAIL

100% Juice and ELS

MIXED FRUIT

ELS

PINEAPPLE CHUNKS AND TIDBITS

100% Juice

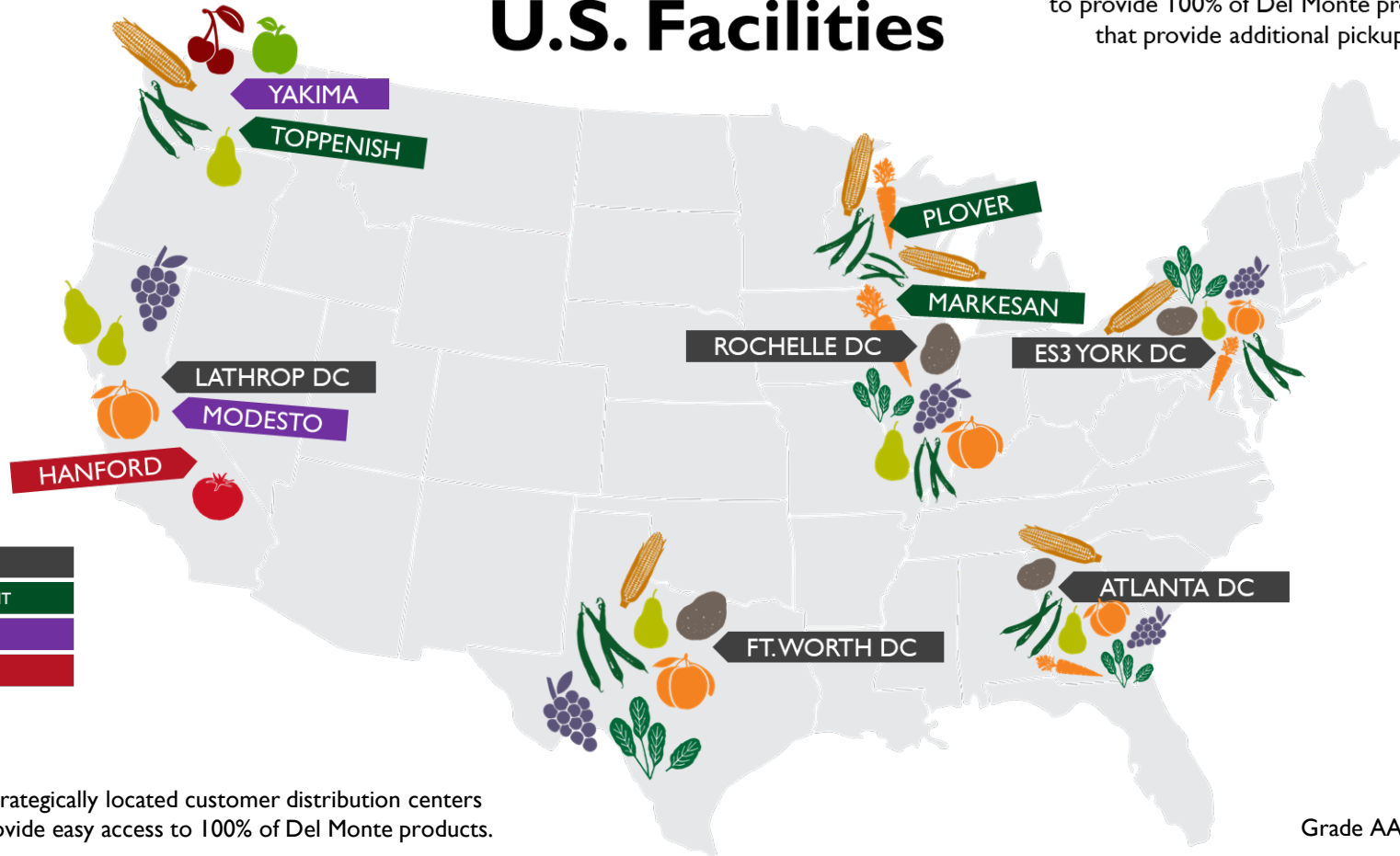
Buy American Compliant • All Natural • Non-GMO

No HFCS • BPA Free Cans • Top Quality and Yield • Shelf Stable

Del Monte Products Grown in the USA

U.S. Facilities

Strategically located customer distribution centers to provide 100% of Del Monte products & plants that provide additional pickup opportunities.



Strategically located customer distribution centers provide easy access to 100% of Del Monte products.

Grade AA Facility



Request for Forecast

- Increased Demand
- Communicate w/ local KeyImpact Representative
- Deployment of Product
- Improved Fill Rates





Thank You!

To learn more, please visit
<https://delmontefoodservice-kl2.com>
or reach out to your local
KeyImpact representative.